





# Kristine Baustista

SENIOR ASSOCIATE

Landlord Representation

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## KEY PROJECTS

Inoza Tower

One Park Drive

High Street South Corporate  
Plaza

One Sulatan Tower

JJ TAN, Inc.

Isabela Power

Evonik

Gulf Oil

RedaChem Ingredients

Kristine Bautista, a Senior Associate at KMC, brings extensive leasing and negotiating experience to the team. She translates developer objectives into workable plans and at the same time, manages client relations. Her years of experience in commercial real estate, specifically in lease management, makes her one of the top associates in negotiation, and leasing.

As a Senior Associate, she assists clients with their real estate requirements and manages the implementation of agreed strategies. She is also involved in developing and strengthening business relationships with various developers to achieve goals.

Prior to joining KMC, she handled the office buildings of SM Prime Commercial Properties Group in Pasay, Makati, Quezon City, and Baguio, as well as industrial warehouses.

## WORK EXPERIENCE

### SM Prime Holdings, Inc.

2012 - 2016

#### Leasing Supervisor

Handled office spaces of SM Commercial Properties Group (CPG) such as ECom office buildings and Cyber Buildings; Created reports to meet the financial expectancies of the project; Contract negotiations of new and renewing tenants.

### Robinsons Convenience Stores, Inc

2008 - 2011

#### Administrative Assistant

As the administrative assistant for Business Development-Construction Group, she is in charge of preparing contractor's documents and other things needed to construct a new project.

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