






Karen Golez

SENIOR DIRECTOR

Transactions & Advisory Services

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KEY PROJECTS

2GO Group Inc.
Jebsens Maritime Inc.
Schneider Electric Philippines
Kuehne+Nagel
HC Consumer Finance Phils.
Inc. (Home Credit)
Teledirect Telecommerce
Phils. Inc.
Kittelson and Carpo
Consulting Inc.
Kawasaki Heavy Industries
Design and Technical
Services
Fresenius Medical Care
Mitsuba
KMC Solutions / Apex

Karen Golez is a Senior Director for the Transactions & Advisory Services team of KMC. She has over eight years of Corporate Real estate experience. She started, together with a fellow Director the first “co-managed team” of young and budding CRE professionals. A concept new and unfamiliar to KMC but since then has been very successful. With an open communication and adapting best practices, the co-managing set-up has implemented efficient management solutions for their growing team of 10.

As part of KMC’s management committee, she is involved in the company’s strategic growth and is responsible in building the next CRE professionals. She also tracks their team’s performance and P&L diligently.

Apart from managing and leading, Karen still works with clients and handles transactions. Now, she focuses her time more on complicated deals and returning clients that have been loyal to her the past years. She has a proven track record of achieving annual quotas and has approximately leased about 75,100 square meters of office and industrial space around Metro Manila and the provincial areas.

Karen is a licensed real estate broker, and is currently taking her Master of Corporate Real estate.

Prior to joining KMC, she was a property consultant for one of the top real estate developer in the Philippines and a sales representative for one of the biggest Pharmaceutical where she honed her sales experience.

WORK EXPERIENCE

- Ayala Land Premier Inc.** ● **Property Consultant**
March 2010 - December 2010
- GlaxoSmithKline Philippines Inc.** ● **Special / Medical Representative**
August 2006 - March 2010

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