






# Marco Biggiogero

DIRECTOR, HOTELS & LEISURE

Investments

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Marco is KMC's Director for Hotel & Leisure under the Investments Team. He is one of the most renowned names in business development, marketing, and sales of high net worth hospitality and tourism properties in the Philippines.

Before joining KMC, Marco was a real estate professional based in Milano, Italy. He has been based in the Philippines since 2003 when he came to spearhead a project in Boracay Island. His projects in Boracay remains to be the benchmark for developers coming to invest in the island and are also given international recognition such as the 2010 B.I.D. International Star Award for Quality in Geneva and Tripadvisor's 2013 Traveller's Choice, among others.

His education and experience in property markets range from real estate development, property management, asset management, real estate consulting, asset monitoring, local systems analysis and portfolio analysis, construction management, sales, and marketing.

## WORK EXPERIENCE

### AQUA BORACAY (5-star hotel)

2011 - 2019

### Novtak Corporation Boracay Luxurious Villa

2010 - 2011

### Boracay European International School

2008 - 2010

### 7stones Boracay (4-star hotel)

2006 - 2008

### Paradise Garden Boracay (4-star hotel)

2004 - 2009

### Servizi Immobiliare Banche Milano

2000 - 2004

### Nomisma Spa Bologna, Italian Economic Research Institute

1998 - 2000

### Magenta Immobiliare Milano Real Estate Consultant

1996 - 1998

- Founder, chairman, shareholder
- Project Manager
- Co-founder
- Co-founder, president, shareholder
- Project Manager
- Special Servicer to Morgan's Stanley Real Estate Fund, Manager of Northern Italy real estate pottrfolio
- Project Manager for real estate studies and portfolio analysis
- Director, Agency Department