

KEY PROJECTS

2GO Group Inc. Jebsens Maritime Inc. Schneider Electric Philippines Kuehne+Nagel **HC Consumer Finance** Phils. Inc. (Home Credit) TDCX Kittelson and Carpo Consulting Inc. Kawasaki Heavy Industries **Design and Technical** Services **Fresenius Medical Care** Mitsuba KMC Solutions / Apex **OSM** Group Zuellig Phil. Corp **General Electric**

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Karen Golez

SENIOR DIRECTOR

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Karen Golez is a Senior Director for the Transactions & Advisory Services and Industrial Services teams of KMC. She has over nine years of Corporate Real estate experience. She started, together with a fellow Director, the first "co-managed team" of young and budding CRE professionals. A concept new and unfamiliar to KMC but since then has been very successful. With an open communication and adapting best practices, the co-managing set-up has implemented efficient management solutions for their growing team of 10.

As part of KMC's management committee, she is involved in the company's strategic growth and is responsible in building the next CRE professionals. She also tracks their team's performance and P&L diligently.

Karen has fully transitioned into leading KMC's Industrial Services team. With the onslaught of the pandemic in 2020, she has been a pivotal force in spearheading and expanding the team. She is now focused on interfacing and servicing a variety of industrial & logistics clients from all over the Philippines.

Karen has a proven track record of achieving annual quotas and has approximately leased over 100,000 square meters of office and industrial spaces around Metro Manila and several provincial areas.

She is a licensed real estate broker and is currently taking her Master of Corporate Real estate. Prior to joining KMC, she was a property consultant for one of the top real estate developers in the Philippines and a key accounts specialist for one of the biggest Pharmaceutical where she honed her sales experience.

WORK EXPERIENCE

Ayala Land Premier Inc. March 2010 - December 2010	•	Property Consultant
GlaxoSmithKline Philippines Inc.	•	Key Account Specialist

August 2006 - March 2010

